

# PRESS RELEASE

## *Garfield Heights company recognized as one of Northeast Ohio's fastest growing companies*



Employees of RME enjoy the gala awards event at Landerhaven with 1500 other guests. Pictured are Gene Roberts, Ryan Slaby, Christina Roberts, and Grant Roberts

**Garfield Heights, OH December 29, 2009** -- Roberts Mechanical Equipment Company, a leader in providing energy efficient commercial and industrial heating equipment (primarily boiler systems) to Northern Ohio, has received the ranking of 5th on the [2009 Weatherhead 100](#) list that showcases the fastest growing upstart companies in Northeast Ohio. Qualifying companies must show consistent growth over the last five years and a strong entrepreneurial spirit that provides economic leadership in the local area. The Weatherhead 100 list, established in 1987, is highly regarded throughout the region and awards organizations for their hard work, commitment to excellence, and drive to succeed. Winners are objectively determined annually using a ranking system developed by the Weatherhead School of Management at Case Western Reserve University.

Roberts Mechanical, a Garfield Heights based, privately-owned company, was founded by Grant Earl Roberts, Sr. in 2002 and has grown from a start-up company concentrating on the technical repair and maintenance of commercial boilers to a full manufacturer representative firm. President and operational manager, Grant E. Roberts, Jr. joined RME in 2004 upon the untimely death of his father. As did his mother Joyce Roberts (Controller) who left her employment to manage the daily financial aspect of the company. Sister Christina Roberts (customer service manager) and brother Gene Roberts

(Chief Business Consultant) have combined to build the business from the foundational values left behind by Grant, Sr. which includes both a priority for customer service and unwavering business integrity. The foundational philosophy combined well with Grant Jr's years of industry experience and Gene's business expertise to gain the trust and loyalty of manufacturers across the nation along with the contractors and engineers in Northern Ohio, who design, specify and install their equipment.

RME directly represents 10 mid sized to large manufacturers. The relationship allows for a contracted exclusive territory in which they provide the manufacture with a sales office, industry expertise, local design consulting and a full technical service staff to support the manufacturer's products.

RME has since grown to 10 full time employees and registered a revenue growth of 450% over the past 5 years, as calculated by Weatherhead School of Management at Case Western Reserve University. Additionally, this year RME has been certified as an EDGE company and also received RSB/FBE certification from the City of Cleveland.

The company has no immediate plans to move from Cuyahoga County as the family grew up in near by Maple Heights and resided in the area for many years. Currently the family members reside in Macedonia, Solon, and Brunswick but their office remains rooted in Garfield Heights.

The family dedicates its hard work and motivation to carrying on the Roberts name as would be the wishes of founder Grant Roberts, Sr. who passed on at age 57. They state that Grant Sr. would have wanted his entire family to be involved in the success of his business one day and it looks as if that dream is now being realized. The intent is to continue a managed growth in the industry and build for the next generation of Roberts'.

